

REP HEADLINE# 6401935 TRF# 339628  
\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 215-564-1206  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET

FAX# 215 564 1103  
HARRIS REPORT FROM REP  
\*\*CHANGES\*\*  
NOV2/12 10.46  
\*\*\* PCNC-TV \*\*\*

ADV # \_\_\_\_\_ ADV. NAME ISS/PATRIOT MAJORITY  
AGY # 02541 AGY. NAME WATERFRONT STRATEGIES  
3050 K ST NW,  
WASHINGTON, DC 20007

REP.# \_\_\_\_\_ OFF.# \_\_\_\_\_ SALESMAN # \_\_\_\_\_  
BUYER NAME MIKE FURMAN  
SALES PRSN WA- CHERYL BLAIR

ORDER # \_\_\_\_\_ CONTRACT # 6401935

CLASS: NATL. LOCAL REGIONAL

PRDCT PATRIOT MAJ 11/3 EST# \_\_\_\_\_ COMMENTS: (LINE, ORDER, INVOICE)  
FLIGHT DATES NOV3/12 NOV6/12 WK-1

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_

DATE NOV2/12 10.46

REP: TO JEN  
FR LINDSEY FOR CHERYL  
ADDED SPOTS  
TTLS \$1,000  
PLEASE CONFIRM, THANKS!

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

*[Handwritten signature]*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1	S		700A-730A	30		\$80.00	11/5	11/6	4		M-TU	4
PROGRAM : PCNC MORNING NEWS												
2	S		730A-800A	30		\$80.00	11/5	11/6	4		M-TU	4
PROGRAM : PCNC MORNING NEWS												
3	S		800A-900A	30		\$80.00	11/5	11/5	2		MON	2
PROGRAM : PCNC MORNING NEWS												
4	S		730P-800P	30		\$50.00	11/5	11/5	2		MON	2
PROGRAM : PCNC 7PM NEWS												
5	S		1135P-1205A	30		\$50.00	11/5	11/5	2		MON	2
PROGRAM : CHANNEL 11 LATE NEWS REPEAT												

*[Handwritten signature]*

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:LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS

CONTRACT TOTAL \$1,000.00  
 TOTAL SPOTS 14

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI  
 DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
 P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE